



January 10, 2018

To whom it may concern

TOKAI Holdings Corporation
Katsuhiko Tokita, President & CEO
(Code No. 3167 Tokyo Stock Exchange First Section)

TOKAI COM Achieves AWS Networking Competency Partner Status ~Joining the list of 18 Partners worldwide (the only partner in Japan) ~

TOKAI Communications Corporation (hereinafter “TOKAI COM”), a wholly-owned subsidiary of TOKAI Holdings Corporation, hereby announces that it has become the first Japanese company to achieve the AWS Networking Competency Partner status, introduced in November 2017 in the AWS Partner Network, the partner program of Amazon Web Services*¹ (AWS). For details, please see the attached press release from TOKAI COM.

TOKAI COM has provided a wide range of IT services for individual and corporate customers as the core company of the TOKAI Group. TOKAI COM takes pride in being awarded the certification based on recognition for its extensive experience and track record in providing network connections to AWS.

The TOKAI Group will continue to deliver comprehensive ICT solutions to the society by making the most of its data centers, wide-area optical fiber networks and system development capabilities.

*1 Amazon Web Services (AWS): Cloud computing services provided by Amazon Web Services, Inc. in the United States.

*Amazon Web Services and AWS are trademarks of Amazon.com, Inc. and its affiliated companies in the United States and other countries.

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November 29, 2017

To whom it may concern

TOKAI Communications Corporation

TOKAI Communications Achieves the AWS Networking Competency Partner Status

~Becoming the First Company in Japan to Receive the AWS Certification for network connections to AWS~

TOKAI Communications Corporation (President& CEO: Katsuhiko Tokita; hereinafter “the Company”) hereby announces that it has obtained the certification for newly-introduced AWS Networking Competency program in the AWS Partner Network (“APN”), the partner program for Amazon Web Services*¹ (“AWS”).

As an APN Advanced Consulting Partner, AWS Direct Connect Partner and sponsoring partner of hands-on labs for experiencing AWS Direct Connect connectivity, which AWS has provided for customers to test the services, the Company has provided various solutions that offer one-stop support for customers’ use of AWS services from designing and building of AWS systems, network connections, and to monitoring and management of servers.

The certification for AWS Networking Competency Partner status in the AWS Competency Program verifies APN Partners which have extensive expertise and abundant track record in providing network connections to AWS and can deliver services of high value to customers. The Company received the certification for high recognition for its capabilities to deliver stable services that meet diverse technical requirements based on its extensive experience and track record in closed network connections between customers and AWS using AWS Direct Connect.

AWS Networking Competency Partner logo



■ AWS certifications, etc. awarded to the Company

- APN Advanced Consulting Partner
- AWS Direct Connect Partner
- Sponsoring Partner for AWS Direct Connect hands-on labs
- AWS Networking Competency (under the category of Direct Connect Infrastructure) *The

newly-awarded certification

The Company will aim to meet various customer requirements from a comprehensive and multifaceted viewpoint as a highly reliable AWS Partner, with the addition of the certification for AWS Networking Competency program, by leveraging the technologies and know-how it has cultivated until now. In addition, we will provide cloud solutions that better serve customers to contribute to the promotion of their businesses.

■ The BroadLine “AWS Connection Service” website

For details on the various services that enable connections on secure and stable networks such as dedicated lines and wide area ethernet between customers/data centers and AWS, please see the following website.

http://www.broadline.ne.jp/solution/aws_connect/

■ Special website for AWS support solutions

For detail on our AWS support solutions that support customers’ use of AWS services, such as AWS introduction support, Amazon WorkSpaces introduction support and AWS management services, please see the following special website.

<https://www.aws.tokai-com.co.jp/>

- *1 Amazon Web Services (AWS): Cloud computing services provided by Amazon Web Services, Inc. in the United States.
- * Amazon Web Services, AWS, Amazon WorkSpaces, AWS Direct Connect and “Powered by Amazon Web Services” logo are trademarks of Amazon.com, Inc. and its affiliated companies in the United States and other countries.
- * Company names, product names, service names and logos mentioned are trademarks or registered trademarks of their respective holders.

[Inquiries about this press release]

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