



August 30, 2018

To whom it may concern

TOKAI Holdings Corporation
Katsuhiko Tokita, President & CEO
(Code No. 3167 Tokyo Stock Exchange First Section)

TOKAI Group's Communications Service for Corporations Connects to One of the Largest Networks in the Asia Pacific Region

-- A service to connect bases overseas will be started --

BroadLine, the communications service for corporations offered by our 100% subsidiary TOKAI Communications (hereinafter "TOKAI COM"), started a connection service* for customers who have bases overseas or need international communications through mutual connection with Telstra Japan K. K. (President and Representative Director: Yusuke Ito, hereinafter "Telstra") of Telstra Group, which owns one of the largest network in the Asia Pacific Region.

* For the overview of this service, please see the press release from TOKAI COM provided separately.

The communications infrastructure of Telstra with which TOKAI COM started mutual connection for this service covers Asia, North America, and overall Europe, and provides low-latency and large-capacity international connection services in the Asia Pacific region. By connecting this network with the optical fiber networks owned by TOKAI Group, whose domestic total length amounts to 6,000 km, customers' domestic and overseas bases can be connected with each other stably with excellent security.

TOKAI Group will continue creating new customer bases and enhancing business profitability by actively expanding business overseas leveraging technologies and know-how the Group has long cultivated in the domestic communications business.

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TOKAI Communications Corporation

Measures for Global Coverage of Our Communications Services for Corporations
-- Start of providing a service to connect overseas bases by mutual connection with Telstra --

TOKAI Communications Corporation (President and CEO: Yasuhiro Fukuda, hereinafter “we”) has been promoting measures for global coverage of our communications services for corporations by repeatedly planning and considering collaboration with other communications providers that operate services globally.

As part of this effort, we announce that we completed mutual connection with the communications services offered by Telstra Japan K. K. (President and Representative Director: Yusuke Ito, hereinafter “Telstra”), the Japanese subsidiary of Telstra Group that owns one of the largest networks in the Asia Pacific region, and connection with overseas bases is now available using Telstra’s communications services.

We will continue promoting effort for overseas expansion and offering a diverse service portfolio through collaboration or mutual connection with a variety of service providers. By doing so, we will actively support business promotion of our corporate communications service customers, flexibly meeting their needs for globalization of business or connection with bases overseas.

1. Background

In recent years, Japanese companies have been expanding business overseas, and their overseas bases are also increasing. The Annual Report of Japanese Companies Operating Overseas, an annual survey conducted by the Ministry of Foreign Affairs, revealed that overseas bases of Japanese companies increased from 32,495 bases in 2006 to 71,820 bases in 2016, about twice over the last decade. For those companies operating overseas, it is critical to establish business infrastructures at overseas bases (including connection with the company’s business system).

In addition, as the use of clouds is increasing among companies, needs for higher system availability are also increasing from the perspective of disaster response or business continuity in the use of globally operated cloud services, including configuration and backup of systems at different regions (geographically remote and completely isolated places).

Based on those situations, we are promoting effort for global coverage of our communications services for corporations, and will start providing a service to connect with overseas bases leveraging Telstra’s communications services.

2. Service overview

We will provide a service to connect with overseas bases by leveraging Telstra’s base-to-base communications services. We will also offer connectivity with domestic and overseas regions of major cloud services as demanded by customers, as well as connection between bases in Japan and overseas.

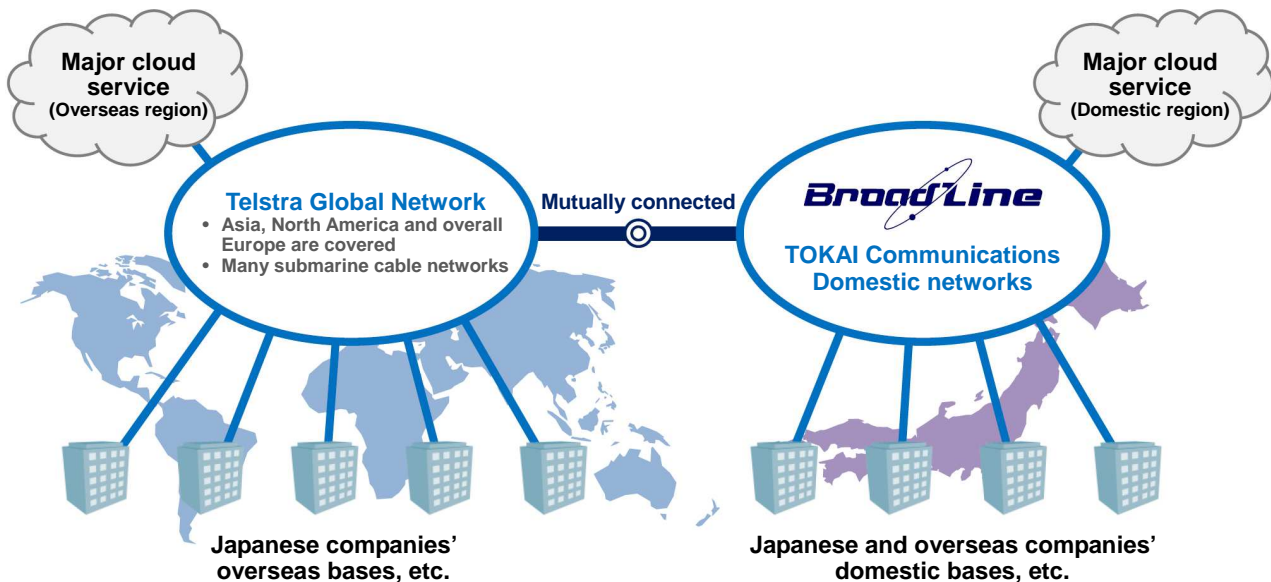
- Areas of provision : Asia, North America and overall Europe are covered
 - Menu of speed : A range of bandwidths are supported from 10 Mbps and 100 Mbps to 1 Gbps
- Bandwidths can be flexibly changed with the SDN (Software Defined Network) technology

Supported service : BroadLine “Relation Ethernet,” the communications service for carriers and corporations

Offered price : Estimated individually

* For detail, please contact our sales representative.

3. Image of connection



4. Endorsement

For this announcement, Telstra Japan K. K. released the following endorsement:

It is our great pleasure that TOKAI Communications adopted our Telstra Programmable Network (TPN) to expand their overseas network service offerings to customers.

We have built a mutually complementary relationship with TOKAI Communications for a long time in providing network services. In the future, with the view to further strengthening this relationship, we will work together on further development of TOKAI Communications' global business by offering them our integrated solution networks that feature excellent functions including TPN's on-demand service delivery.

Yusuke Ito, President and Representative Director

Telstra Japan K. K.

[Reference]

■ About Telstra Japan K. K.

Telstra is Australia's leading ICT provider. Owning the largest communications infrastructure in Australia, Telstra provides IP networks, wireless services, applications, clouds, healthcare, and other various solutions. Telstra owns more than 2,000 PoPs (Point of Presence) around the world and the largest submarine cable capacity in the Asia and pan-Pacific region, and globally operates networks, clouds, data centers, unified communications, and satellite communications solutions. For detail of Telstra, please see www.telstra.com.

* Names of companies, products, services, logos, etc. mentioned herein are trademarks or registered trademarks of their respective owners.

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