



November 21, 2019

To whom it may concern

TOKAI Holdings Corporation
Katsuhiko Tokita, President & CEO
(Code No. 3167 Tokyo Stock Exchange First Section)

Acquired AWS End User Computing Competency Certification

TOKAI Holdings Corporation is pleased to announce that TOKAI Communications Corporation (hereinafter “TOKAI COM”), our 100% subsidiary, was qualified as “AWS End User Computing Competency Certification” in the Amazon Web Services^{*1} (hereinafter “AWS”) Partner Program under the “AWS Partner Network” as per the attached press release by TOKAI COM.

TOKAI COM, as the Group’s core company, provides wide range of IT services to individuals and corporates. This certification is due to the results that the company has been providing support for the introduction of Amazon WorkSpaces, operational support, support desks for end users, etc. to many corporate customers. This is the second certification for domestic companies.

TOKAI COM will continue to make full use of Group’s data centers, wide area fiber optic networks, and system development capabilities to provide comprehensive ICT solutions to the society.

*1 Amazon Web Services (AWS): A cloud service provided by U.S. based Amazon Web Services, Inc.

* Amazon Web Services and AWS are trademarks of Amazon.com, Inc. or its affiliated companies in the U.S. and other countries.

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November 12, 2019

To whom it may concern

TOKAI Communications Corporation

Acquired AWS End User Computing Competency Certification

TOKAI Communications Corporation (President and Representative Director: Yasuhiro Fukuda, hereinafter “Company”) is pleased to announce that it was qualified as “AWS End User Computing Competency Certification” in the Amazon Web Services (hereinafter “AWS”) Partner Program.

As an APN Advanced Consulting Partner, we have already acquired a variety of certifications, including AWS Direct Connect Service Delivery and AWS Networking Competencies, and we provide one-stop solutions for all aspects of AWS deployment, from implementation consulting to infrastructure building, connections, and monitoring and operation.

The AWS Competency Program is designed to highlight APN Partners who have demonstrated technical proficiency and proven customer success in specialized solution areas. AWS End-user Computing Competencies are certified by third-party auditors for their expertise and delivery experience in such areas as AWS cloud desktops and application streaming. Our company has introduced in-house immediately after Amazon WorkSpaces was released in the AWS Tokyo Region in 2014, and has been used for work style reform. Leveraging this knowledge, we have provided support to many customers, including the introduction of Amazon WorkSpaces, operational support, support desks for end users, and security. In recognition of these achievements, we have been certified as the “AWS End User Computing Competency” as the second company in Japan.



Going forward, we can contribute to customer work style reforms and business promotion by supporting customers' introduction and use of Amazon WorkSpaces from a comprehensive and multi-faceted perspective as a partner with many certifications, utilizing know-how related to Amazon WorkSpaces.

■ AWS qualification, etc. obtained by the Company

- APN Advanced Consulting Partner
- AWS Networking Competency (Direct Connect Infrastructure Category)
- AWS Public Sector Partner (Categories of Government, Education, and Nonprofit)
- AWS Direct Connect Service Delivery

【Qualification obtained this time】

- AWS End User Computing Competency

■ AWS Solution Web Site

For the Company's AWS solutions which support customers' AWS usage including introduction support of AWS and Amazon WorkSpaces, dedicated lines connection, and proxy administration, please see the following specially set-up website.

<https://www.cloudsolution.tokai-com.co.jp/>

- * Amazon Web Services, AWS, Amazon WorkSpaces, and AWS Direct Connect are trademarks of Amazon.com, Inc. and its affiliated companies in the United States and other countries.
- * Other names of companies, products, services, logos, etc. mentioned herein are trademarks or registered trademarks of their respective owners.

[Inquiries about this press release]

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