



October 19, 2021

To whom it may concern

TOKAI Holdings Corporation
Katsuhiko Tokita, President & CEO
(Code No. 3167 Tokyo Stock Exchange First Section)

Acquisition of AWS Network Competency Certification

TOKAI Communications Corporation (hereinafter "TOKAI COM"), a wholly owned subsidiary of TOKAI Holdings Corporation, today announced the acquisition of the newly established AWS Network Competency certification under the AWS Partner Network (APN) program of Amazon Web Services (hereinafter "AWS").¹ Details of this announcement are described in the attachment.

TOKAI COM, a core company of the Group, provides a wide range of IT services to individual and corporate customers. This certification is a recognition of TOKAI COM's sophisticated skills and abundant experience in networking within the AWS Cloud.

TOKAI COM will continue to fully leverage the Group's data centers, wide-area fiberoptic networks, and system development capabilities to provide comprehensive ICT solutions to society.

¹ Amazon Web Services (AWS): A cloud service provided by Amazon Web Services, Inc. in the United States.

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Contact: Yoshihiro Taniguchi
Public Relations and Investor Relations Office
TEL: +81-(0)3-5404-2891
Email: overseas_IR@tokaigroup.co.jp



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To whom it may concern

TOKAI Communications Corporation

Acquisition of AWS Network Competency Certification for Consulting Partners - The first Certified AWS Network Partner in Japan -

Tokai Communications Corporation (President and Representative Director: Yasuhiro Fukuda; hereinafter the “Company”) announced today that it had acquired a newly established AWS Networking Competency for Consulting Partners certification in the AWS Partner Network (APN) program of Amazon Web Services, Inc. (hereinafter “AWS”).

The Company, an AWS Advanced Consulting Partner, has already obtained a number of certifications, such as AWS Managed Service Provider and AWS Digital Workplace Competency, providing all stages of AWS services on a one-stop basis, from implementation consulting including network design, to infrastructure construction, line connection, monitoring and operation.

Immediately after the launch of the AWS Tokyo Region in 2011, the Company began providing optimal connection lines and cloud networks tailored to the AWS services and system configurations used by customers, as well as supporting the implementation and operation of AWS through services such as AWS Connection Service, AWS Installation Support Service, and AWS Operation Management Service. These achievements have been highly evaluated, and the Company became the only company in Japan, and one of only a few companies globally, to receive the AWS Networking Competency for Consulting Partners certification.

The AWS Networking Competency for Consulting Partners certification recognizes AWS partners that have deep expertise and a proven track record in building optimal cloud networks and providing a visible and controllable cloud operating environment. The Company will provide customers with the best total network for AWS use to create an environment that offers high application availability.

Utilizing its accumulated technology and know-how, the Company will continue to strive to help promote its customers' businesses by providing more optimal cloud solutions from a comprehensive and multifaceted perspective as a partner with a number of certifications.

■ Endorsement

At the time of this announcement, the Company received the following endorsement from Amazon Web Services Japan G.K.

Amazon Web Services Japan welcomes Tokai Communications' acquisition of Japan's first AWS Networking Competency certification. As more and more customers use the cloud in Japan, the need for total support for network connectivity, network visibility, and hybrid networks is growing. We strongly expect that TOKAI Communications, with its cloud network services and extensive implementation experience, will continue to play an active role as our partner in promoting the provision of cloud environments to companies.

Executive Officer, Amazon Web Services Japan G.K.

Director, Partner Alliance

Muneyuki Watanabe

■ The Company's Tier in AWS Partner Network

- AWS Advanced Consulting Partner

■ The Company's AWS certifications, etc. acquired

- AWS Network Competency Program (Direct Connect Infrastructure category)
- AWS Public Sector Partner Program (Government, Education, and Nonprofits categories)
- AWS Direct Connect Service Delivery Program
- AWS Digital Workplace Competency Program
- AWS Managed Service Provider (MSP) Program

[Acquired this time]

- AWS Network Competency Program (Consulting Partner)

■ The Company's AWS Solution Website

The Company supports customer use of AWS through solutions for implementation support, network consulting, connectivity, and operations management. Please visit the website below for more details.

<https://cloudsolution.tokai-com.co.jp/>

■ AWS Blog Released

<https://aws.amazon.com/jp/blogs/apn/introducing-the-aws-networking-competency-for-consulting-partners/>

* Amazon Web Services, AWS, AWS Partner Network, and APN are trademarks of Amazon.com, Inc. or its affiliates in the United States and other countries.

* Other company names, product names, service names, logos, etc. mentioned are trademarks or registered trademarks of each company.

[Inquiries about this matter]

TOKAI Communications Corporation

Cloud Technology Department, Technology Development Division, Corporate Sales Head Quarters

E-Mail : csol@tokai-grp.co.jp