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For Immediate Release

TOKAI Holdings Corporation
Katsuo Oguri, Representative Director, President and CEO
(Code No. 3167, TSE Prime Market)

TOKAI Communications Corporation
Promotion to Top Level of AWS Partner Program:
AWS Premier Tier Services Partner

TOKAI Holdings Corporation announces that TOKAI Communications Corporation, a TOKAI telecommunications subsidiary, became the 14th company in Japan to acquire the highest AWS Premier Tier Services Partner certification under the Amazon Web Services (AWS*) Partner Network, which acts as AWS' partner certification program. Details of this announcement are described in the attachment.

TOKAI Communications will continue to fully leverage the Group's data centers, wide-area fiberoptic networks, and system development capabilities to provide comprehensive ICT solutions to society.

* Amazon Web Services (AWS): A cloud service provided by Amazon Web Services, Inc. in the United States.

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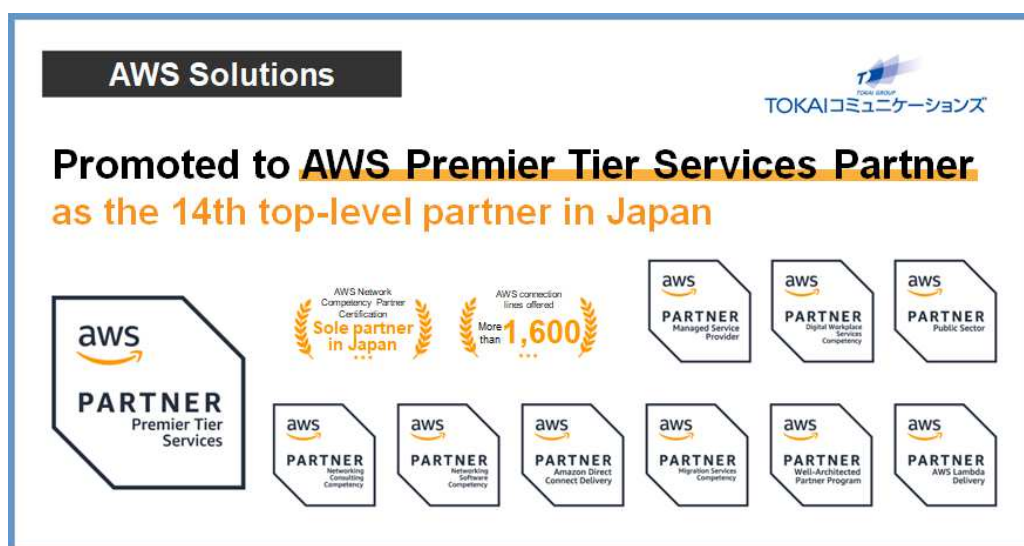
For Immediate Release

TOKAI Communications Corporation

Promotion to Top Level of AWS Partner Program: AWS Premier Tier Services Partner

– Providing quick and effective support for customers’ businesses by harnessing our strength in telecommunications networks and our reliable knowledge as the 14th such partner in Japan –

Tokai Communications Corporation (Head office: Aoi-ku, Shizuoka-shi, Shizuoka; President and Representative Director: Yasuhiro Fukuda; hereinafter “the Company”) announced today that it had become the 14th company in Japan to reach the highest AWS Premier Tier Services Partner status under the Amazon Web Service (hereinafter “AWS”) partner certification program known as the AWS Partner Network (hereinafter “APN”).



AWS Premier Tier Services Partner certification is proof of partners fulfilling high standards determined by the AWS. It is open solely to those partners with advanced technologies and a proven track record of introduction who have made outstanding achievements on the APN, which is actively working to provide customers with a successful experience.

The Company started building a strong cooperative framework with the AWS just after the launch of the AWS Tokyo Region in 2011. It has been consistently offering solutions tailored to customers’ needs, including AWS cloud connection lines, introduction support, operation monitoring, construction of virtual desktop environments, serverless systems development and data analysis support. The recent promotion was granted in recognition of its years of services, advanced technological capabilities, high quality of services and large number of success cases.

As more and more customers are recently undertaking digital transformation (DX) to boost their corporate competitiveness, their requirements are becoming increasingly sophisticated. As a top-level partner, the Company will closely collaborate with the AWS to offer more advanced technological support for helping customers with

business swiftly and effectively. The Company will endeavor to increase the reliability and efficiency of customers' systems by means of quick troubleshooting and continued service enhancements.

The Company is the only AWS Network Competency Partner in Japan. It has offered more than 1,600 AWS cloud connection lines in Japan. It owns a fiber-optic network that extends from the northern Kanto area to the western Japan area as a telecommunications network. As stated in the TOKAI Group Medium-Term Management Plan 2025 announced on May 9, 2023, the Company will enhance its network in Tokyo, Osaka and Okayama in fiscal 2023 and start extending it to the Kyushu area in fiscal 2024 to enable further cloud utilization and secure and optimal data access in Japan. With the simultaneous support for customers' use of a wide range of AWS cloud services and the telecommunications network, the Company will display its significant advantage in business efficiency, security, availability and scalability and fulfill customers' diverse needs.

Capitalizing on the technologies and expertise that it has long nurtured as a system integrator, telecommunications carrier and data center operator, the Company will continue working to serve its customers' business by providing comprehensive solutions for all processes, including consulting for their introduction of and transition to the AWS, systems development, server construction, circuit connections and monitoring.

■ Endorsement comment

On the occasion of this announcement, the Company has received the following endorsement from Amazon Web Services Japan G.K.

Amazon Web Services Japan G.K. welcomes Tokai Communications' acquisition of AWS Premier Tier Services Partner certification. TOKAI Communications has been facilitating the use of AWS on the basis of its expertise in telecommunications networks to provide customers not only in the Tokyo area but in the rest of the country with support for cloud introduction and transition and for optimization.

The recent AWS Premier Tier Services Partner certification is in recognition of these achievements and outstanding technical capabilities. Amazon Web Services Japan G.K. hopes that TOKAI Communications will continue helping many customers with digital transformation with the AWS.

Amazon Web Services Japan G.K. Executive Officer
Director, Partner Alliance
Muneyuki Watanabe

In response to the fresh certification, Tsuyoshi Takahashi, Managing and Representative Director and General Manager of the Corporate Sales Head Quarters, TOKAI Communications, has made a comment as follows:

We feel greatly honored to have been certified as Premier Tier Services Partner, which is the top-level status in the service path, in recognition of our extensive achievements over years. To respond to many different issues including the growth of operation loads on corporate information systems, changing user needs, a rise in data traffic and the need to reduce operating costs, we have been offering optimal solutions based on our advanced technological strength and support capabilities. We have a resolution to continuously strengthen ties with Amazon Web Services Japan G.K. and offer more reliable solutions in order to strongly support customers' businesses and to build mutual success. Expressing our gratitude to many customers for their support that made our growth possible, we will roll up our sleeves and continue our hard work.

- The Company's Tier in AWS Partner Network (APN)
 - AWS Premier Tier Services Partner (certified this time)

- The Company's AWS certifications, etc. acquired
 - AWS Network Competency Program (Direct Connect Infrastructure category)
 - AWS Network Competency Program (Consulting Partner)
 - AWS Public Sector Partner Program (Government, Education, and Nonprofits categories)
 - AWS Managed Service Provider (MSP) Program
 - AWS Migration Competency Program
 - AWS Digital Workplace Competency Program
 - AWS Well-Architected Partner Program
 - AWS Direct Connect Service Delivery Program
 - AWS Lambda Service Delivery Program
 - AWS Hands-On Lab Training for Access via Private Lines

■ The Company's AWS Solution Website

The Company helps customers use the AWS through consulting on AWS introduction and services for server construction and migration, connection circuits, monitoring and operation, cloud-native development, data analysis and the introduction of virtual desktops. For details about the Company's AWS solutions, visit the following website.

<https://cloudsolution.tokai-com.co.jp/>

■ About TOKAI Communications Corporation

TOKAI Communications Corporation is the company in charge of telecommunications within the TOKAI Group, with a mission of supporting the information society from its foundation and further accelerating communications. It handles a broad range of services in the telecommunications field, centering on the three pillars of communications business, system integration business, and data center business, enabling optimal solutions for every corporate and private customer.

* Company names, product names, service names, logos, etc. mentioned are trademarks or registered trademarks of each company.

[Inquiries about this matter]

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